



Business Telephone Systems Serving The New York Tri-State Metro Area Call: (914) 682-7200



George Brindley Jr COO

## CLEARFLY COMMUNICATIONS, INC. AND NUSOUND TELECOMMUNICATIONS ANNOUNCE STRATEGIC PARTNERSHIP

Companies Team Up to Deliver World-Class SIP Solution

WHITE PLAINS - January 29, 2013 - Clearfly Communications, the premier carrier and leading national provider of SIP trunking, announced today the formation of a strategic partnership with NuSound Telecommunications, a leading unified communications provider. The companies have aligned in order to provide small and medium size businesses in under-serviced suburban markets with "large business" like voice, data, and mobile services at a cost that is affordable and in a package that is manageable.

SIP is an IETF (Internet Engineering Task Force), internet based protocol originally designed for call set-up and control. According to the SIP RFC, the protocol defines how two or more end-points can negotiate to set up and control a communications connection that suits the capabilities of the devices and the needs of its users. In simple terms, SIP supports any form of real-time communication regardless of whether the content is voice, video, instant messaging, or a collaboration application.

Additionally, SIP enables users to inform others of their status, their availability, and how they can be contacted before a communication is even initiated.

SIP trunking may deliver a myriad of benefits, yet the driving factor behind its widespread adoption is the substantial cost savings which it provides to entrepreneurs and enterprises alike. Several smaller organizations can leverage SIP trunks in order to gain access to new features and functionality, such as Caller ID, Local DIDs, etc., which were previously excessively expensive or reserved exclusively for large companies. SIP is leveling the playing field and has successfully brought enterprise-class solutions to small to mid-sized business (SMB) looking to compete with larger companies in their industry.

Many larger enterprise sized companies have taken note and are also taking a hard look at SIP trunks. With many large organizations looking for new ways to increase profitability and secure a strong foothold in their industry, SIP is coming under the microscope quite often. SIP improves efficiency and consolidates cost across all areas of

an organization's network which makes it much easier for companies to focus on mission-critical areas of the business, rather than funneling money to business communications systems. In fact, many enterprises are harnessing the power of SIP in order to edge out their competitors and secure their spot at the forefront of their industry.

"NuSound
Telecommunications is an outstanding match," said Chris
Hunter, North American Sales
Director for Clearfly
Communications. "NuSound
Telecommunications is an exemplary organization and we're proud to be working with them.
They understand how important it is to provide their customers with quality service and we believe that's why they've been so successful over the past several years."

As a leading provider of Unified Communications solutions, NuSound Telecommunications offers an array of technology that helps their customers achieve their strategic business objectives. Now an authorized dealer for Clearfly Communications products, NuSound Telecommunications will

drive SIP IP PBX sales in the region.

## ABOUT NUSOUND TELECOMMUNICATIONS

Founded in 1986, NuSound Telecommunications is a dynamic, market leading technology company providing voice & data network solutions for the New York Tri-State Area. The commitment to providing a thorough understanding of each client's unique telecommunications requirement as well to exceed customer expectations for more than two decades has enabled NuSound to team up with leading manufacturers such as Panasonic, Toshiba, Avaya, Zultys, Cisco & Freedom Voice. Outstanding

design, implementation, service and support, empowers their client's to enhance productivity, increase profitability, and maintain a more competitive advantage within their own industry. For more information and to discuss "real case scenarios" please call 800-972-7271 or visit us at www.nusound.com.